



هناك الخدمات
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Chairman's Message

It is my pleasure and privilege to introduce How United Services (HUS) to you. Established in 2000 as an MEP Contractor, HUS is a joint venture between UK based Interserve Plc.; one of the world's foremost support services and construction companies, and Al Darwish United; a highly respected Qatar based organisation.

Qatar today is experiencing rapid progress and development in all spheres, thanks to the wise leadership of His Highness the Emir of Qatar and his Government. This hectic pace of development, growth and diversification: thanks to the tapping of its immense natural gas wealth, is seeing Qatar establish itself as one of the prominent finance and business centers in the Middle East, with construction and the provision of new infrastructure as the first phase of growth in this nation's upward trajectory.

How United Services has grown together with the fast paced construction industry in Qatar to become one of the major MEP and Facilities Management Service companies in the country and can pride itself as being one of the major contributors to the overall progress and expansion of this nation's built environment.

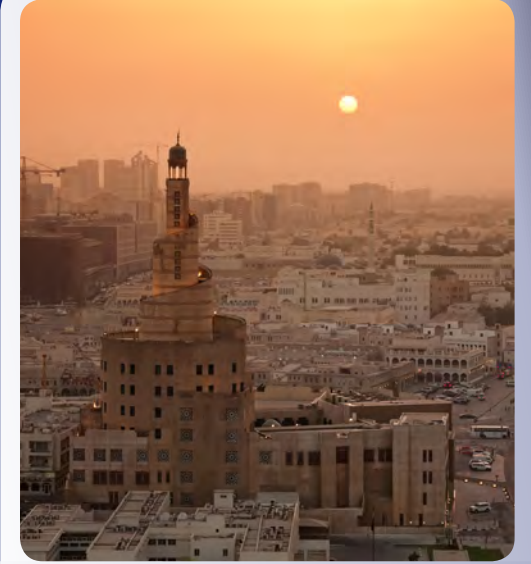
Yousuf Jassim Al Darwish - Chairman

رسالة من السيد / يوسف بن جاسم الدرويش - رئيس مجلس الادارة

انه لمن دواعي سروري وفخري أن اقدم لكم شركة هاو المتحدة للخدمات . تأسست الشركة في العام ٢٠٠٠ لتعمل في مجال مقاولات الكهرباء والميكانيكا والصرف الصحي وانظمة انذار ومكافحة الحريق وإدارة المنشآت ، تأسست الشركة كمشروع مشترك بين شركة انترسيف بالملكة المتحدة وهي احدى اشهر الشركات العالمية في مجال البناء وخدمات البناء وبين شركة الدرويش المتحدة وهي شركة قطرية ذات سمعة عالية في مجال الاعمال .

كما هو معلوم فان قطر اليوم تشهد حالة تطور وتنمية سريعة في كل المجالات والفضل يعود للسياسات الحكيمة والرشييدة لصاحب السمو امير البلاد المفدى وحكومته . هذا التطور والنمو السريع والمتنوع يعود الفضل فيه لاستغلال واستثمار الثروات الهائلة في مجال الغاز الطبيعي والتي وضعت قطر كاحدى الدول الاولى والااقوى اقتصاديا ومركزا للاعمال بالشرق الاوسط , مع البناء وتوفير بنية تحتية جديدة كمرحلة اولى في مسار النمو المتصاعد لهذه الامة .

شركة هاو المتحدة للخدمات نمت وتطورت جنباً الى جنب مع النمو السريع في مجال البناء في دولة قطر لتصبح احدى الشركات الرائدة في مجال المقاولات الالكتروميكانيكية وخدمات إدارة المنشآت في البلاد مما يجعلها تفخر بانها واحدة من المساهمين الرئيسيين في التقدم الشامل والتوسع البنوي لبيئة هذه الامة .





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How United Services (HUS) are proud to have served the Qatar construction market since 2000. We offer a complete range of MEP services plus our capabilities extend beyond the provision of mechanical, electrical and plumbing works. We also handle substantial project management schemes, interior fit-outs, high voltage cabling, jointing and testing, in fact all building services.

All of our services are self-delivered, we employ only the best and we take the utmost care in our recruitment campaigns to ensure our workforce is trained and proficient in their given areas of expertise, it is one of our policies to offer ongoing training and development to ensure we maintain our reputation as one of the best MEP companies in the industry.

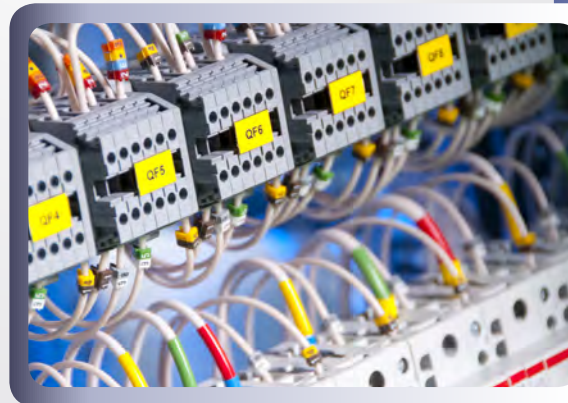
Our facilities management division has capability across the full spectrum of FM services, planned preventative maintenance and full life cycle asset maintenance.

The HUS specialist divisions including our trading company; How United Trading (HUT), and a prefabricated materials and duct shop, are seeing increasing growth along with our capabilities in niche markets such as district cooling, HV and ELV works.

We operate in a diverse range of sectors of Qatar's Construction and Fit-out market with projects in the Commercial, Industrial, Education, Aviation, Retail, Oil and Gas, Residential, Leisure and Banking sectors.

Key Capabilities

- All building services associated with the built environment
- Facilities management and maintenance
- Align local facilities with international standards
- Operations within all major market sectors
- Grade 'A' Kahramaa rated electrical contractor
- Civil Defence approved for fire and life safety systems
- OHSAS 18001:2007 certified
- In-house fabrication facilities for duct and modular construction





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HUS are able to achieve the most demanding standards and deliver a first class service. We do so by ensuring that our company ethos of *Safety First* is followed in all that we do.

Our focus and commitment to providing our clients and workforce with a safe and productive environment is reinforced by the continued development and training of the biggest asset that we have, our people.

We strive always to be ahead of our competitors as an organisation by maintaining the highest levels of HSE certification and accreditation and in addition we ensure our people are trained to the highest levels and maintain their expertise by regularly holding HSE audits, toolbox talks and ensuring our people are given the optimum level of top up and refresher courses applicable to their particular areas of expertise.

The HUS HSE department are constantly working to ensure we maintain our reputation as a safe and reliable building services provider working to some of the best safety standards in the world.



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SustainAbilities™

Our action plan for sustainability takes us to 2020 and beyond – putting sustainability at the forefront of decision making.

We have some very ambitious and challenging targets to ensure we meet our goals to achieve the five key outcomes:

1. create places that benefit people
2. deliver public service in the public interest
3. build more skills and more opportunities
4. generate a positive environmental impact
5. achieve sustainable growth



5 Outcomes 15 Goals 48 Targets

by 2020



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CORE VALUES



- ❖ **Providing a complementary set of services**
which differentiate us to such an extent that our customers will want to work with us again and again
- ❖ **Establishing long term collaborative relationships with our customers**
enabling us to be responsive to their needs and deliver added value
- ❖ **Building teams that work in an ethical, open, professional and friendly manner**
to ensure the achievement of business objectives
- ❖ **Respecting and supporting our people**
ensuring they develop and achieve their full potential to the benefit of the business
- ❖ **Striving for excellence through innovation**
thus continually improving our performance and professionalism in every way
- ❖ **Acting in a socially responsible manner**
that respects the needs of all our stakeholders



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Efficient, well installed and maintained building services are the backbone of any modern construction. As such, HUS recognise the importance of delivering the best systems, on time and right the first time. Our construction projects meet our clients' requirements and provide the best working environments available in today's market.

HUS has developed a market leading building services capability that provides our clients' with the best systems suited to their needs within the whole spectrum of the built environment.

We are fully committed to remaining at the forefront of this progressive industry by following a programme of continuous improvement and investing in the latest technology and working practices.

We consistently work to develop our people and processes to deliver the best possible service capability to our clients, safely and on time.



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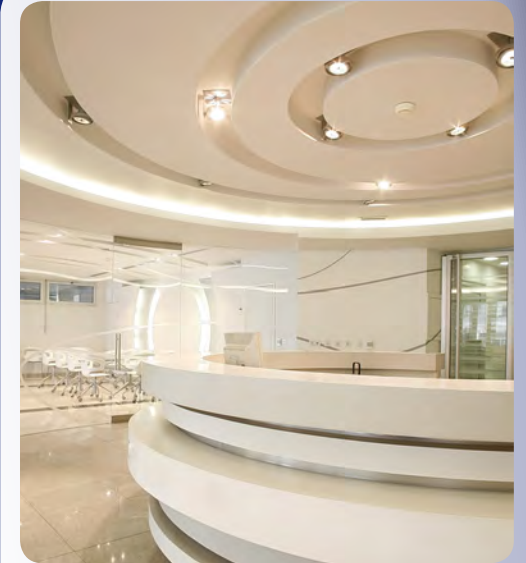


How United services has established itself as a key player in the delivery of high quality, fast track MEP fit out projects throughout all sectors of the industry.

We strive to be at the forefront of our industry with a reputation as reliable, top quality performers who lead by example and put their words into action.

Our desire to be the best and to perform at peak output ensures that we continue to gain repeat business with a number of key clients as well as continually developing new customers.

Our methodology ensures that we achieve consistently high standards in workmanship whilst complying with our clients' financial and contractual needs.



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HUS Infrastructure is typically engaged in turnkey projects in District Cooling Systems, including Energy Transfer Stations (ETS) and Pipe Distribution Networks (PDN). We offer a complete, accurate and efficient technical solution to our clients with the highest degree of quality.

We are committed to continuous improvement through the introduction of new technology and in seeking out innovative ways of working. We also enact developments from the "lessons learnt." The ultimate goal is to help our clients gain, commercially and technically, from the efficient methods we have developed.

Our Services Include:

- Chilled Water Piping Systems (Pre-insulated and Post insulated)
- Energy Transfer Stations including Instrumentation and PLC Control Systems
- Hot Tapping
- Line Plugging
- Flushing and Chemical Treatment of Chilled Water Networks
- Fiber Optic Network and Communication Systems

We use our own directly employed workforce for installation works to ensure:

- "Getting It Right First Time" approach
- Highest quality of workmanship
- Zero defect
- Efficient coordination and integration of services
- Adherence to HSE Policies and the highest safety standards



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FACILITIES MANAGEMENT



How United Services (FM) are a market leading facilities management division delivering services across a diverse range of sectors.

We are one of the country's pioneers of self-performed integrated facilities services; our strategy allows our clients to manage all outsourced services through a single contract point. Our integrated approach makes for simplified management reporting and offers greater potential for multi-skilling and cost reduction.

HUS have extensive knowledge and proven experience of working within the FM industry and has developed skills in some of the most demanding of environments to build an enviable reputation for specialist maintenance and service delivery. Facilities services can be provided individually or totally integrated to ensure our customers receive best possible support for their individual needs.

- Integrated Facilities Services
- Planned Preventative Maintenance
- Mechanical Electrical and Plumbing Systems
- Fire Alarm and Fire Suppression
- Cleaning
- Specialist Staff Services
- 24 Hours Help desk
- QHSE management

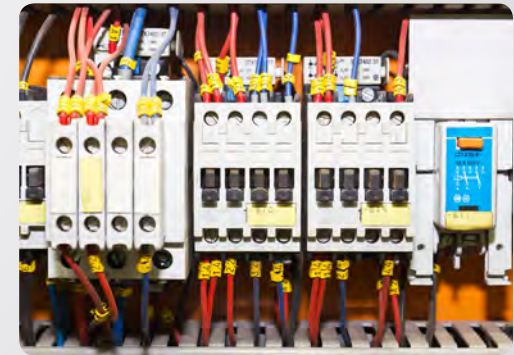


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OTHER SERVICES



DUCT SHOP FABRICATION

- GI Fabrications
- Stainless Steel Fabrication

ELV/HV

- System Integrators
- Partnerships with manufacturers

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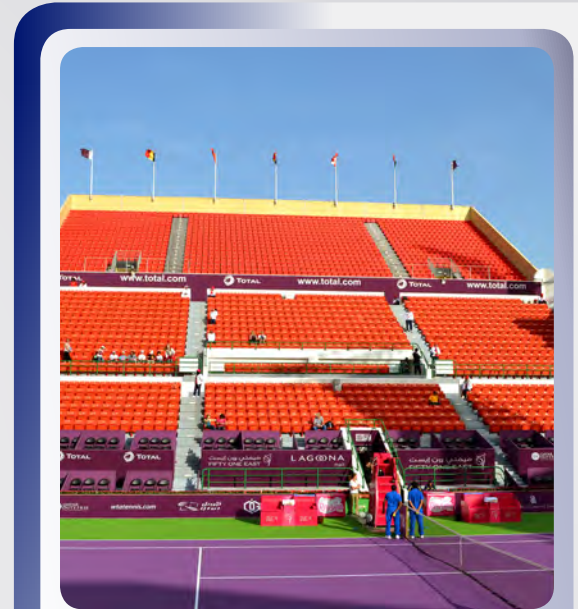
HUS have many years' experience in the construction and on-going facilities management of deluxe hotels, sports and leisure facilities here in the State of Qatar. We are the ideal contractor to help deliver projects designed to showcase Qatar's rich culture and vibrant heritage in the context of its status as a global economic powerhouse.

We will work with you to create attractive usable spaces that present as a destination of choice for tourism and major sporting events in line with the goals and targets laid out in The Qatar National Vision 2030.

We are proud to have the capability to be involved in the entire life cycle of sports and leisure facilities from the planning and design stage to construction and beyond into a full facilities management service.

Key capabilities

- Project and change management
- Value management, value engineering and whole life costing
- Design and build
- Modular and fast-erection solutions
- Fit-out and refurbishment
- Facilities management
- Energy and water usage monitoring
- HSE audits and monitoring
- Term maintenance and inspections
- Life cycle asset maintenance



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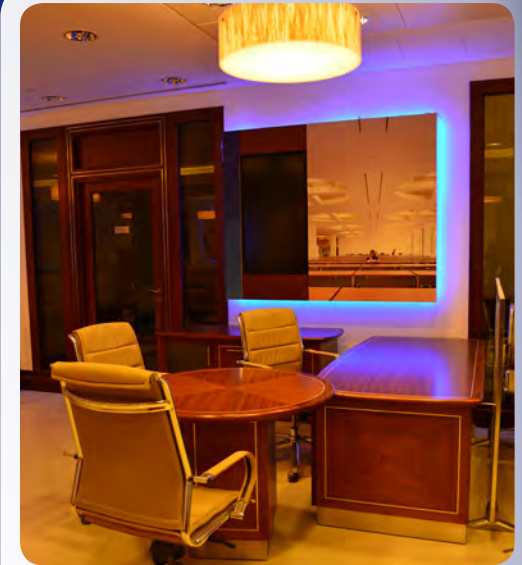


We have a wealth of knowledge and experience at both construction and fit out stage in the banking and retail sectors in Qatar. Our building services and FM teams are committed to promote your brand identity and enhance the environment for your customers each and every time they visit you.

Whether you are constructing a brand new development or changing your retail space to reflect your customers' changing buying patterns, HUS understand that you need to do so quickly, to a high standard and on time. We will work with you to ensure that you present the best possible environment to your customers and provide a workspace that inspires and motivates your workforce.

Key capabilities

- Project and change management
- Value management, value engineering and whole life costing
- Design and build
- Modular and fast-erection solutions
- Fit-out and refurbishment
- Facilities management
- Energy water usage and HSE audits and monitoring
- Term maintenance and inspections
- Life cycle asset maintenance



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HUS can support our clients' corporate business objectives, by helping to deliver efficient, safe and productive working environments. Our services cover the whole life cycle of assets allowing you to focus on your core business operations. We can design, build, support and maintain your building services to reflect your needs and those of your workforce and clients.

We offer practical building services solutions at construction or fit out stage, achievable and robust programmes that we can control and deliver using our extensive experience and expertise in this area. This continues when the construction and fit-out projects are completed and handed back to our clients, with the provision of a full spectrum of Facilities Management Services self-delivered by our specialist FM division.

Key capabilities

- Value management, value engineering and whole life costing
- Design and build
- Project and change management
- Modular construction solutions
- Fit-out and refurbishment
- Facilities service delivery
- Facilities management
- Energy, water usage efficiency improvements
- HSE audits and monitoring
- Term maintenance and inspections
- Life cycle asset maintenance



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HUS have knowledge and experience in the specialist oil and gas market sector. We can assist in the delivery of projects that improve your operation's integrity and productivity whilst decreasing your HSE and operational risk. Together with our associate companies in Qatar we deliver EPIC projects and full facilities management, maintenance and shut down services and we use our expertise to ensure you have the right infrastructure, workspaces and services to support sustainable and profitable growth in this key sector of Qatar's burgeoning economy.

Key capabilities

- Site preparation and set-up
- Manpower accommodation
- Temporary office construction
- Warehouse construction
- Plant building construction, fit-out and equipment installation
- Commercial office construction, fit-out and refurbishment
- Plant and office operations and maintenance
- Facilities management
- Water and waste water plants
- Energy, water usage and monitoring
- HSE audits and monitoring



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HUS have extensive capability in educational environments, our FM division in particular are involved in the management of facilities for many of the top international schools in the region and this gives us an extensive knowledge of the unique building services and built environment needs of this specialist area.

This is because HUS have made our goal the same as those of our clients in the education sector, we want to help every student to reach their full potential and continue with lifelong learning, we consider that our contribution to this is to provide inspirational educational environments to meet the evolving needs of the students, faculty and staff who populate the schools we help to build, fit out and maintain. We are proud to help our clients in the education sector to meet their needs within budget, on time and to the highest possible quality and safety standards.

Key capabilities

- Public/private partnerships
- Project management
- Sophisticated procurement techniques
- Education, IC and environmental focus design consultancy
- Building construction, fit-out and equipment installation
- Sports facilities construction fit-out and equipment installation
- Pre-fabricated and modular solutions
- Green wastewater regeneration
- Facilities Management
- Planned preventative maintenance
- Full operations service



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Flight	Destination	Time	Gate	Status
CA120	Beijing	21:10	8	
CA121	Shanghai	21:10	9	
CA122	Guangzhou	21:10	10	
CA123	Chengdu	21:10	11	
CA124	Xi'an	21:10	12	
CA125	Harbin	21:10	13	
CA126	Qingdao	21:10	14	
CA127	Tianjin	21:10	15	
CA128	Jinan	21:10	16	
CA129	Nanjing	21:10	17	
CA130	Wuhan	21:10	18	
CA131	Chongqing	21:10	19	
CA132	Kunming	21:10	20	
CA133	Yunnan	21:10	21	
CA134	Guizhou	21:10	22	
CA135	Hubei	21:10	23	
CA136	Henan	21:10	24	
CA137	Shandong	21:10	25	
CA138	Heilongjiang	21:10	26	
CA139	Inner Mongolia	21:10	27	
CA140	Shaanxi	21:10	28	
CA141	Gansu	21:10	29	
CA142	Ningxia	21:10	30	
CA143	Qinghai	21:10	31	
CA144	Sichuan	21:10	32	
CA145	Yunnan	21:10	33	
CA146	Guizhou	21:10	34	
CA147	Hubei	21:10	35	
CA148	Henan	21:10	36	
CA149	Shandong	21:10	37	
CA150	Heilongjiang	21:10	38	

Flight	Destination	Time	Gate	Status
CA151	Beijing	21:10	39	
CA152	Shanghai	21:10	40	
CA153	Guangzhou	21:10	41	
CA154	Chengdu	21:10	42	
CA155	Xi'an	21:10	43	
CA156	Harbin	21:10	44	
CA157	Qingdao	21:10	45	
CA158	Tianjin	21:10	46	
CA159	Jinan	21:10	47	
CA160	Nanjing	21:10	48	
CA161	Wuhan	21:10	49	
CA162	Chongqing	21:10	50	
CA163	Kunming	21:10	51	
CA164	Yunnan	21:10	52	
CA165	Guizhou	21:10	53	
CA166	Hubei	21:10	54	
CA167	Henan	21:10	55	
CA168	Shandong	21:10	56	
CA169	Heilongjiang	21:10	57	
CA170	Inner Mongolia	21:10	58	
CA171	Shaanxi	21:10	59	
CA172	Gansu	21:10	60	
CA173	Ningxia	21:10	61	
CA174	Qinghai	21:10	62	
CA175	Sichuan	21:10	63	
CA176	Yunnan	21:10	64	
CA177	Guizhou	21:10	65	
CA178	Hubei	21:10	66	
CA179	Henan	21:10	67	
CA180	Shandong	21:10	68	
CA181	Heilongjiang	21:10	69	

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HUS are experienced in the provision of building services and the full spectrum of FM services to the Aviation industry. We are committed to delivering first class aviation projects which are central to Qatar's national development.

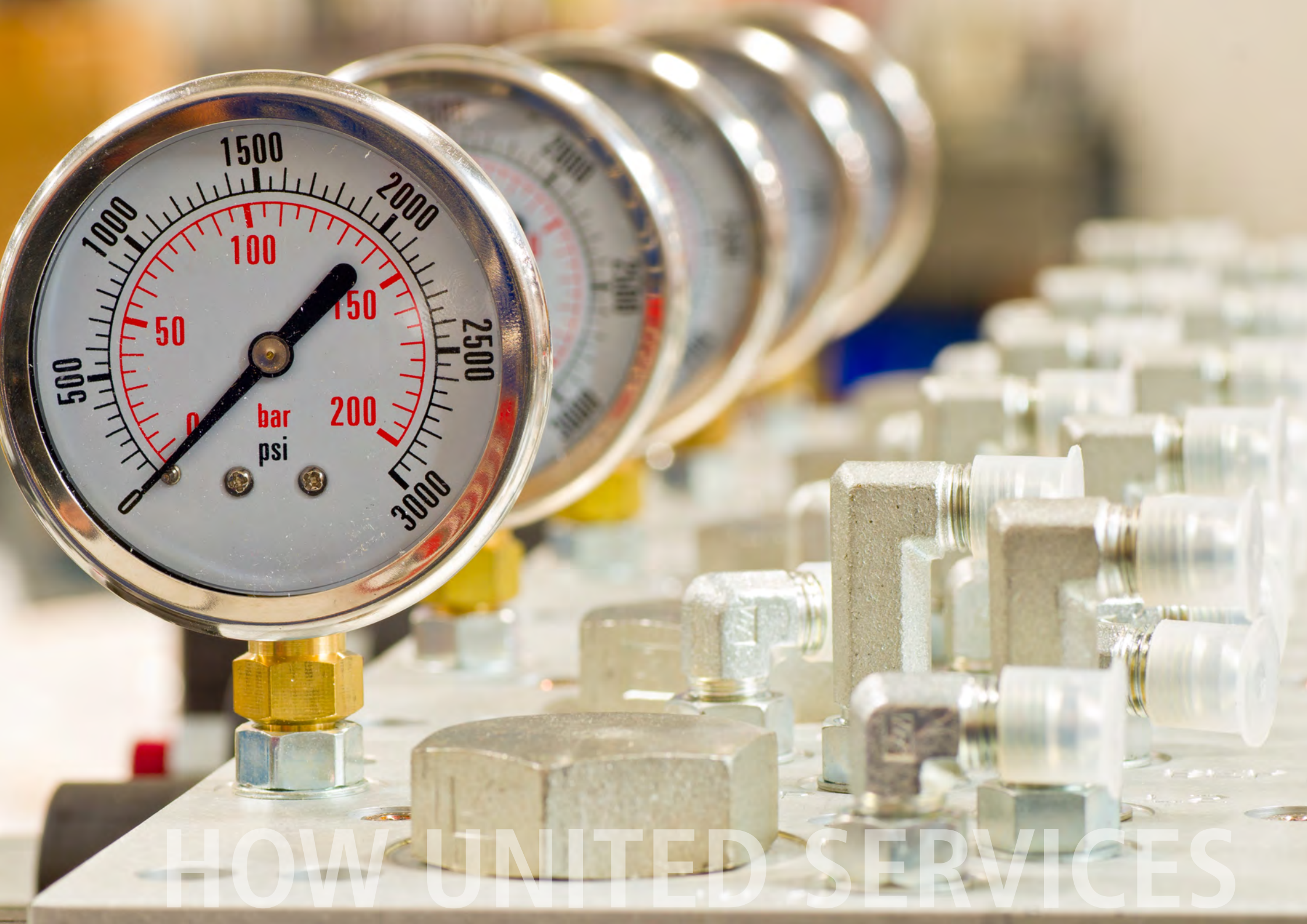
We work with our clients to ensure that solutions are found to even the most complex of airport construction challenges and our experience of the unique needs of FM in airports supports our client's need to partner with a capable and expert service provider, who not only understands and responds to any challenges this may present, but will work with you to deliver a great environment for your customers and workforce.

Key capabilities

- Environmental design and impact assessments
- Value management, value engineering and whole life costing
- Creative and innovative design services
- Aviation building and infrastructure construction
- Modular, fast erection solutions
- Fit-out and refurbishment
- Full range of maintenance services
- Facilities management
- Lifecycle replacement projects
- HSE expertise and training



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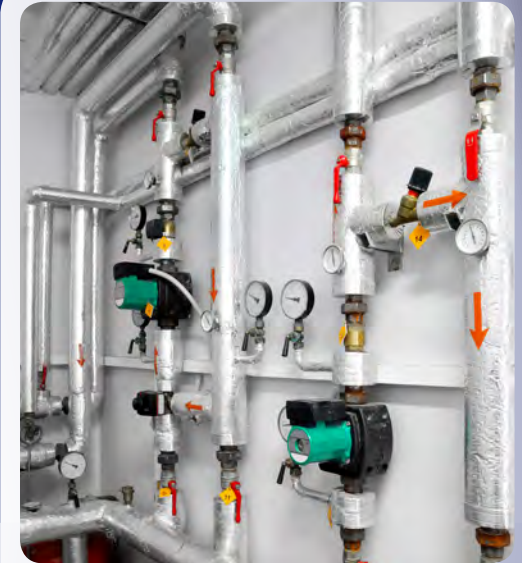
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HUS have worked extensively in the developing industrial sector in Qatar, delivering projects from complex refineries to simple cost effective storage spaces. We use our experience and expertise to ensure you have the right space and services to support your ongoing needs. These services are delivered using our large Qatar-based highly skilled workforce which means we have the optimum skill sets available to ensure your business has the right infrastructure, workspaces and services to support sustainable and profitable growth in this area.

Key capabilities

- Site preparation and set-up
- Manpower accommodation
- Temporary office construction
- Warehouse construction
- Plant building construction, fit-out and equipment installation
- Commercial office construction, fit-out and refurbishment
- Plant and office operations and maintenance
- Facilities management
- Water and waste water plants
- Energy, water usage and monitoring
- HSE audits and monitoring
- Pipelines
- Emergency works
- Camp, plant and commercial office green waste water regeneration



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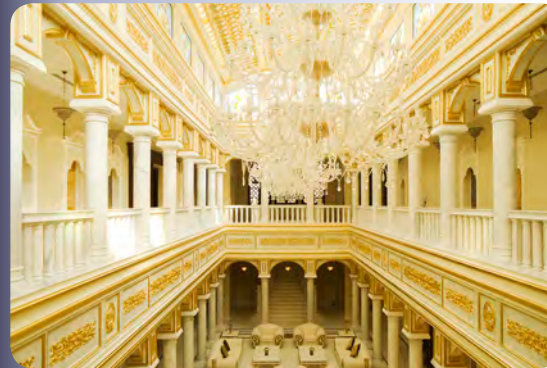
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Regardless of whether you are working to a large or small budget or your plans are simplistic or complex, HUS are able to work with you to help create a residence that is fully functioning, sustainable and cost effective at construction stage and when it becomes a home. Our building services and FM teams are committed to helping to build and maintain exceptional quality residences and homes that retain their beauty and integrity throughout the years.

Key capabilities

- Design and build
- World-class urban development
- Residential towers
- Residential compounds
- Villas
- Manpower camp accommodation
- Recreation and leisure facilities
- Hotel and retail facilities
- Car parks
- Modular building systems and pods
- Fit-out and refurbishment
- Facilities management
- Facilities service delivery
- Energy water usage and HSE audits and monitoring
- Term maintenance and inspections
- Life cycle asset maintenance



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SHAREHOLDERS



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Al Darwish United Co. W.L.L.

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ASSOCIATE COMPANIES



GULF
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شركة الخليج للمقاولات

www.gulfcontracting.com



www.khanasheh.ae

DOUGLAS



www.douglasohi.com

MADINA GROUP
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www.madinagulf.com



<http://www.madinagulf.com/sgq/>



www.madinagulf.com/qis/



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